

Zoetis (formerly a business unit of Pfizer), a leading global animal health company based in JHB (Sandton) is currently recruiting for the following 4 interns to embark on a 12-month program. A **Digital & Data Intern** and **Marketing Intern** which will be based at our Sandton office and **2 Sales Interns** that will be based in Kokstad and Queenstown. The successful candidates will get an opportunity to work with a variety of skilled individuals in the Animal Health industry and experts in their professional field.

Digital and Data Intern – Commercial Operations

Overall Purpose	The Zoetis Internship program provides a diverse, dynamic, and rewarding internship in an established international business with potential to learn and gain significant experience on various digital & data applications within an existing team of experts. By joining a team with an experienced commercial colleagues', you will work closely with international regional support teams on digital projects, website and marketing cloud applications that will develop and expand your knowledge and experience in this field.
Key Responsibilities	- Supporting the digital and data insights through relevant platforms; website, google analytics etc. - Support the updating and content of the website through third party provider, e-commerce platform, satellite sites, social media and marketing cloud. - Support digital applications and drive adoption of platforms across the business. - E-Commerce Support and enhancing user experience. - Co-ordinate digital campaigns with cross functional marketing teams. - Manage the yearly calendar and planner across teams for digital communications. - Co-ordinate promotions and direct to customer communications through digital platforms. - Project Management: high level of contribution made to all cross-functional company projects.
Technical Skills	- Microsoft PowerPoint, word, excel. - Business Analysis
Behaviours	- Willingness to contribute fresh and innovative ideas. - Technological Aptitude - Change agile. - Accountable (Self- starter) - Excellent oral and written communication skills - Solution orientated. - Customer Centric - High degree of accuracy and attention to detail essential - Self-motivated, independent worker with a pro-active approach - Team player - Value driven – Urgency, Integrity
Training & Qualifications	- Bachelor's degree or adequate qualification in any of the quantitative fields, economics/finance, Business management,

	Marketing management or computer science, information management or technology
Experience	- Strong communication, interpersonal, problem solving and analytics skills.
Travel Requirement	- We work an empowered flexibility model so must be able to travel to the office alongside working from home.

2 x Sales Interns - Ruminants (Queenstown and Kokstad region)

Overall Purpose	This role supports the Ruminants sales team to ensure delivery of sales activities. During your time at Zoetis, you can expect to develop sales, planning, marketing, presentation, communication, and customer experience. You will gain a good understanding of how a sales function delivers targeted support and solutions to the Ruminants Business. You will gain invaluable experience of working in a fast-paced, fluid, complex business environment, learning how to prioritise, multi-task and flex your skills and working style to meet the needs of the business.
Key Responsibilities	To advise and train customers in Co-op branches about our OTC product range. Ensure Zoetis stock is sufficient on shelf and well presented. Collaborate with the Zoetis sales representative in the area. Generate leads to share with Zoetis sales representative in area. Monitor sales and growth for the customer with help of Zoetis sales representative in area
Training & Qualifications	• Recently qualified as an Animal Health Technician or similar experience in Animal Husbandry / Animal Health • Interest in gaining sales experience. • Outgoing persona • Confident in presenting

Commercial Intern – Companion Animals

Job Purpose	The overall purpose of the role is to work alongside the Companion Animal Sales and Marketing Team, supporting them towards achieving their commercial and strategic goals. This role supports the team to ensure delivery of commercial activities such as projects, new product launches, training interventions and new services – all of which aim to satisfy the business units strategic objectives and comply with regional and local policies and procedures.
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	During your time at Zoetis, you can expect to develop key planning, project management and communication skills as well as developing operational expertise. You will gain a good understanding of how a support function delivers targeted support and solutions to Business Units. You will gain invaluable experience of working in a fast-paced, fluid, complex business environment, learning how to prioritise, multi-task and flex your skills and working style to meet the needs of the business.
Core Responsibilities	Business Unit Support - Provide competent and professional administrative support to the Companion Team as required - Plan, organise and prioritise requests in order to meet deadlines, team expectations and own workload Compliance - Maintain high standards of business conduct and compliance, adhering particularly to Pharmacovigilance Policy, Global vet Policy, Zoetis values and local codes of practice
Key Skills	Capability in, or potential to develop; - Analytical thinking with attention to detail and problem-solving skills - Communication skills; written and verbal - Organised and effective ways of working; recording of data, prioritising, time management - Creative thinking and application in the business - Fluent in English; verbal and written - Competency in Microsoft office. - Training experience in digital marketing
Behaviours	Our Colleagues make the difference - Have a positive attitude that encourages positivity in others - Don't be afraid to speak up and tell your colleagues what you know Always do the right thing - Embrace change and move forward with it - Be open to the views of others and willing to learn new things Customer obsessed - Deliver the very best service to every customer, every time - Treat each customer as an individual – communicate at the right level and offer a personalised service Run it like you own it - Take ownership for your role and your department. Aim to be part of a best-in-class operation - Use initiative when you see things that need doing – even if it's not your job We are one Zoetis - Know what's going on across the business and talk about it to customers. - Cooperate and collaborate with those you work with. Share in successes and achieve things together
Training & Qualifications	- Marketing Management or Business Management Qualification

Experience	- No experience is required for this role but authorised to work in South Africa - Strong communication, interpersonal, organisational, problem solving and analytics skills.
Other requirements	- May be required to work outside business hours, such as weekends. - This is an office-based role, so must be able to travel into Sandton daily - Must be a South Africa Citizen - Must be an EE candidate

To apply for any of the internship positions please send your CV and copy of qualifications to the HR at anna.mallane@zoetis.com and in the subject please specify the internship / department that you are applying for.